Topics in HR, Leadership, Training and Development

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Each of the 10 recordings consists of a 45-minute, telephone-based presentation delivered by expert international speakers, followed by a 15-minute question-and-answer session (collection available with and without transcripts).

RECORDINGS:

1. Negotiating with Suppliers – Asking The Right Questions
   Speaker: Dr. Russell Morey, President, Morey and Associates

2. Influencing and Changing the Behaviour of Key Stakeholders and Decision Makers
   Speaker: Herb Cohen, Senior Managing Partner, Performance Connections International, Inc

3. Selective Retention – How to Keep the People You Need
   Speaker: Drue De Angelis, Managing Partner, The De Angelis Group

4. Turning Technical Experts into Great Leaders
   Speaker: Leigh Bailey, Founder and CEO, The Bailey Group

5. Finding, Recruiting and On-Boarding Top Talent in the Life Sciences
   Speaker: Tim Ruef, Vice President, Michael E. Marion & Associates, Inc

6. Succession Planning: How to Engage, Retain and Develop Your Best Talent
   Speaker: Beth Thomas, Executive VP, Managing Director Consulting Services, Sequent

7. Six Steps to More Successful Negotiation
   Speaker: Ira G. Asherman, President, Asherman Associates, Inc

8. Preventing Harassment in the Workplace
   Speaker: Marna Hayden, President, Hayden Resources Inc

9. Stopping Workplace Absenteeism and FMLA Abuse
   Speaker: Jodie-Beth Galos, Employment Law Attorney, SPHR

10. Complying with Employment Law When Interviewing & Hiring
    Speaker: Marna Hayden, President, Hayden Resources Inc

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